The Career Center at Westfield State University provides statistical reports to measure effectiveness, evaluate performance and promote transparency. Our purpose in capturing first destination, post-graduate information and compiling this report is to provide meaningful data that prospective students, parents, employers, the University administration and the community can utilize.

Our goal was to analyze a representative sample of graduates in calendar year 2017 to determine the post-graduation career and graduate school activities of individuals one year after graduation. We have continued to rely only on direct survey responses or in-person data collection for our report, trusting the accuracy of this data versus that based on knowledge rate. As expected, from those whose contact information we were able to secure; we experienced an increase, for a fourth straight year, to a 30% response rate and expect this pattern to continue in our next report. The data collected in this survey indicated that 84% percent, of those graduates who responded to the survey, are either employed full time or attending graduate school. Also, approximately 18% percent of this group was engaged in public sector or non-profit employment, reflecting Westfield State University’s mission of assisting students to develop intellectually and to use their knowledge and skills to improve the social and economic conditions in their communities.

It is exciting to see the wide range of professional activities of these new graduates. Members of the University community have worked diligently to guide and support these individuals during their undergraduate years. It is satisfying to see the outcome of these efforts as students launch their professional careers or pursue advanced study in a wide range of fields and industries.

We are pleased to present our 2017 Post Graduate Report. Using a systematic and comprehensive approach for gathering career related data, we can examine our progress with students over time and guide future efforts on behalf of students and alumni.

This project, compiled and managed by the Career Center, was truly a collaborative campus-wide effort, working closely with colleagues from Information Technology. We hope that you find this report to be informative and beneficial.

Sincerely,

Junior Delgado
Director, Career Center
The 2017 Post-Graduate Report was compiled by the Westfield State University Career Center. Graduate information was obtained via an online survey, email, or through direct contact with Career Center staff beginning in January of 2018. Throughout the next year, the Career Center continued to reach out to the graduates of 2017, while continuing to invite them to participate in the survey.

Information gathered regarding employment, graduate studies and related factors provided very interesting and significant analyses when compiling this data.
WHAT ARE THE 2017 GRADUATES DOING?

84% WORKING FULL-TIME OR IN GRADUATE SCHOOL

74% FULL-TIME EMPLOYMENT

19% IN GRADUATE SCHOOL

8% BOTH EMPLOYED AND IN GRADUATE SCHOOL

4% SEEKING EMPLOYMENT

10% PART-TIME EMPLOYMENT

DID YOU KNOW?

85% OF THOSE EMPLOYED INDICATE CAREERS RELATED TO THEIR MAJOR

18% REPORTED EMPLOYMENT IN THE NON-PROFIT SECTOR

70% PARTICIPATED IN AN INTERNSHIP
What is the class of 2017 doing?

- Employed Full-time or in Graduate School: 84%
- Part-time Employment: 10%
- Seeking Employment or Other: 4%
- Military: 1%
- Community Service: 1%

When did they obtain employment?

- Before Graduation or <3 Months after Graduation: 51%
- 3-6 Months after Graduation: 28%
- 6-12 Months after Graduation: 19%
- >12 Months after Graduation: 2%
Respondents reporting employment provided the following salary information:

### Salaries

**Salary Breakdown**

- **> $70,000**: 5.70%
- **$65,000-$69,999**: 0.50%
- **$60,000-$64,999**: 4.20%
- **$55,000-$59,999**: 4.20%
- **$50,000-$54,999**: 7.80%
- **$45,000-$49,999**: 9.40%
- **$40,000-$44,999**: 18.20%
- **$35,000-$39,999**: 15.60%
- **$30,000-$34,999**: 8.80%
- **$25,000-$29,999**: 3.70%
- **$20,000-$24,999**: 8.70%
- **$15,000-$19,999**: 6.80%
- **$10,000-$14,999**: 3.10%
- **< $9,999**: 3.70%

**Destinations**

- **Employed in MA**: 83%
- **Employed in New England (CT, ME, NH, RI, VT)**: 7%
- **Other U.S. States (CA, CO, FL, GA, IA, LA, NY, OR, PA, TX, VA, WY)**: 10%
**Industries**

What industries are most represented for employing our graduates?

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>21.11%</td>
</tr>
<tr>
<td>Health Care &amp; Pharmaceuticals</td>
<td>18.09%</td>
</tr>
<tr>
<td>Government, Non-profit</td>
<td>11.56%</td>
</tr>
<tr>
<td>Finance &amp; Financial Services</td>
<td>7.54%</td>
</tr>
<tr>
<td>Telecommunications, Technology, Internet &amp; Electronics</td>
<td>7.04%</td>
</tr>
<tr>
<td>Business Support &amp; Logistics</td>
<td>5.53%</td>
</tr>
<tr>
<td>Advertising &amp; Marketing</td>
<td>4.52%</td>
</tr>
<tr>
<td>Retail &amp; Consumer Durables</td>
<td>4.02%</td>
</tr>
<tr>
<td>Entertainment &amp; Leisure</td>
<td>3.50%</td>
</tr>
<tr>
<td>Construction, Machinery and Homes</td>
<td>3.02%</td>
</tr>
<tr>
<td>Insurance</td>
<td>2.01%</td>
</tr>
<tr>
<td>Automotive</td>
<td>1.51%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1.51%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>1.01%</td>
</tr>
<tr>
<td>Utilities, Energy, and Extraction</td>
<td>1.01%</td>
</tr>
<tr>
<td>Agriculture</td>
<td>0.50%</td>
</tr>
<tr>
<td>Food &amp; Beverages</td>
<td>0.50%</td>
</tr>
</tbody>
</table>

**Employers (Representative Sample)**

Westfield State University graduates listed employment at the following:

- Abbvie Bioresearch Center
- ABC Supply
- Abington Public Schools
- Accelerated Strength and Balance
- Actifio
- Acton-Boxborough Regional School District
- American International College
- American Repertory Theatre
- American Youthworks/Louisiana Conservation Corps
- Americorps
- Arbella Insurance
- Army National Guard
- ATI Physical Therapy
- Aucocisco School
- Bay State Community Services
- Bay State Physical Therapy
- Baystate Academy Charter Public School
- Baystate Medical Center
- Beacon ABA Services
- Behavioral Concepts, Inc.
- Beverly Hospital
- Behavioral Health Network
- Bierman ABA
- Biogen
- Boston Medical Center
- Bullhorn - Staffing Software
- Bureau of Land Management
- Cape Cod Commission
- Cape Cod Hospital
- Cataldo Ambulance, Inc
- CCBC
- Central MA Regional Planning Commission
- City of Easthampton
- City of Worcester
- Community Charter School of Cambridge
- Community Health Programs
- Concord Police Department
- Consolidated Marketing Services
- Copyright Clearance Center
- David Douglas School District
- Definitive Healthcare
- MA Department of Children and Families
- Department of Justice
- Designs for Health
- DigiStream Investigations
- Dzian Gallery
- Eastham Police Department
- Education Outside
- Elite Detective Services
- FC Urgent Care
- Enterprise Holdings
- Ethos Risk Services
- Financial Partners, Inc.
- Florence Bank
- Framingham State University
- Freshwater Wetland Services
EMPLOYMENT

General Digital Corporation
General Dynamics
Granite Telecommunications
Greenfield Commonwealth Virtual School
Guaetta and Benson, LLC
Hampden County District Attorney’s Office
Hampshire College
Harmeling Physical Therapy
HealthSouth New England Rehabilitation Hospital
HealthSouth Braintree Rehabilitation Hospital at Framingham
Holbrook Public Schools
Holyoke Public Schools
Homeland Security
iHeart Media
Iowa National Guard
J. Calnan & Associates
J.P. Morgan
Justice Resource Institute
Kessler McGuinness & Associates
Key Program, Inc.
Landry & Arcari
La-Z-Boy Furniture Galleries
Liberty Travel
Limelight Productions
Lionbridge Technologies
Longwood Symphony
Lowell Community Health Center
Ludlow Department of Public Works
Ludlow Public Schools
Mass Eye and Ear Infirmary
Massachusetts College of Liberal Arts
Massachusetts General Hospital
MassMutual Insurance Company
May Institute
MedExpress
MEDITECH
Merrimack College
Methuen Public Schools
MGM Springfield
Middlesex District Attorney’s Office
Millville Elementary School
MountainOne Bank
MVP Visuals
National Park Service
NBM, Inc.
New Bedford Public Schools
New York Sports Club
Newburyport Public Schools
Newton Public School
Norfolk District Attorney’s Office
Office of the Attorney General
Ondrick Natural Earth
Paulo Freire Social Justice Charter School
Physical Therapy North
Pittsfield High School
Polish National Credit Union
Providence Behavioral Health Hospital
Provincetown Police Department
Real Estate Media Services
Reebok
Regeneron
Rumney Marsh Academy
Saco Police Department
Saint Mary’s High School
Salem Public Schools
ScribeAmerica
Seres Therapeutics
Shakespeare and Company
Simon Property Group
Six Flags New England
SMCPA, LLC
Snowbound Software
Spaulding Rehabilitation Network
Springfield Central High School
Springfield Public Schools
Staples
SUEZ-NA
Suffield by the River
Sullivan and Folan, LLC
TD Bank
Teach for America
The Channel Company
The Cooperative Bank of Cape Cod
The Hartford
The Here & Now
The Hershey Company
The Home Depot
The MacDuffie School
The Mentor Network
The MET School
The United Arc
TJX Companies
Town of Braintree
Uhaul, Inc.
United States Air Force
University of Nebraska-Lincoln
University of North Texas
Venly
Virginia Institute of Marine Science
Visiting Angels of the Berkshires
Voya Financial
Waltham High School
Washburn House
Waste Management, Inc.
Way Finders
Wayfair
Wellfleet Police Department
WellStar Atlanta Medical Center
West Chester University of PA
Westfield Bank
Westfield State University
Weston and Sampson Engineers
Wilmington Public Schools
Wolf and Company
Zoo New England
Graduate Schools *(Representative Sample)*

Westfield State University graduates indicated attending the following schools:
Approximately 19% of the graduates indicated that they are currently pursuing graduate degrees

<table>
<thead>
<tr>
<th>Graduate School</th>
<th>Graduate School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albany College of Pharmacy and Health Sciences</td>
<td>Salem State University</td>
</tr>
<tr>
<td>American International College</td>
<td>Salve Regina University</td>
</tr>
<tr>
<td>Bay Path University</td>
<td>Simmons College</td>
</tr>
<tr>
<td>Bridgewater State University</td>
<td>Smith College</td>
</tr>
<tr>
<td>Bunkerhill Community College</td>
<td>Southern New Hampshire University</td>
</tr>
<tr>
<td>Cambridge College</td>
<td>Springfield College</td>
</tr>
<tr>
<td>Elms College</td>
<td>Tufts University</td>
</tr>
<tr>
<td>Fitchburg State University</td>
<td>University of Hartford</td>
</tr>
<tr>
<td>Florida State University</td>
<td>University of Massachusetts</td>
</tr>
<tr>
<td>Framingham State University</td>
<td>University of Massachusetts Lowell</td>
</tr>
<tr>
<td>John Hopkins University</td>
<td>University of New England</td>
</tr>
<tr>
<td>Massachusetts College of Pharmacy and Health Sciences</td>
<td>University of North Texas</td>
</tr>
<tr>
<td>Merrimack College</td>
<td>Walden University</td>
</tr>
<tr>
<td>Northeastern University - School of Law</td>
<td>West Chester University of PA</td>
</tr>
<tr>
<td>Northeastern University</td>
<td>Western New England University</td>
</tr>
<tr>
<td>Roger Williams University - School of Law</td>
<td>Westfield State University</td>
</tr>
</tbody>
</table>
The Career Center strives to assist students and alumni in finding success in employment, educational advancement and career management. The center provides a myriad of programs and services, extensive web resources and its technology based “Handshake” students can utilize to take that next step.

**Services available include:**

- Career Development Advising
- Job and Internship Resources
- Career and Graduate School Fairs
- Professional Networking Events
- Job and Internship postings
- Graduate School Advising
- Interview Preparation - Mock interviews
- Classroom Presentations
- Resume/Cover Letter Development
- On/Off-campus Employer Engagement
Career Center Fast Facts:

- 1485 Student Appointments
- 69 Classroom Presentations
- 2 Career Fairs
- 18 Career Chats
- 4 Career Talks
- 11 Majors/5 Professional Networking Nights
- 2 Career Strategies Seminars for Educators
- 1 Law Enforcement Career Prep Seminar
- 2 Career Center Open Houses
- 6,362 Jobs Posted
- 699 Internships Posted
- 274 Companies/Organizations Brought to Campus
- 5 Career Fair Collaborations

62% said they visited the CAREER CENTER or participated in a CAREER CENTER SPONSORED PROGRAM while at Westfield State University.
SENIOR ADMINISTRATION

Dr. Ramon Torrecilha, Ph.D.
President

Erica Broman, Ed.D.
Vice President, Institutional Advancement

Dan Forster, M.Ed.
Vice President, Enrollment Management

Susan Leggett, Ph.D.
Chief of Staff, President’s Office

Tricia Oliver, B.A.
Director of Campus Communications

Carlton Pickron, Ed.D.
Vice President, Student Affairs

Diane Prusank, Ph.D.
Provost and Vice President, Academic Affairs

Stephen Taksar, M.B.A.
Vice President, Administration & Finance

CAREER CENTER STAFF

Junior Delgado, M.Ed.
Director

Giselle Frechette, M.Ed.
Associate Director

Dino Innarelli, M.P.A.
Assistant Director
Coordinator of Data Management and Alumni Career Services

Jennifer Serra, M.P.A.
Career Counselor

Saúl Cabán
Career Counselor

Sharon King
Administrative Assistant II

Lori Putnam
Clerk IV