



Board of Trustees

Institutional Advancement & Enrollment Management

11:00 AM
October 12, 2017
President's Boardroom

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|---|--|
| 1. Call to Order | Trustee Landrau |
| 2. Approval of Minutes
June 15, 2017 | Trustee Landrau |
| 3. Items for Information
First Quarter Advancement Dashboard
Fall Numbers/Class Profile
Enrollment Update | Erica Broman
Dan Forster
Dan Forster |
| 4. Items for Discussion
Revised Westfield State University In-Kind Gift
Policy and Acceptance Form
Bylaw Change to Recognize Committee Name Change
Committee Charter | Erica Broman
Erica Broman/Dan Forster
Erica Broman/Dan Forster |

Attachment(s):

- a. First Quarter Advancement Dashboard
- b. Fall Numbers
- c. Enrollment Update
- d. Gift In-Kind Policy (0330)
- e. Gift In-Kind Acceptance Form
- f. Draft BOT Advancement & Enrollment Management Committee Charter
October 2, 2017