

WESTFIELD STATE UNIVERSITY
Ely Campus Center Exercise Equipment
WSU Bid 2017-021

VENDORS		Matrix	Advantage Fitness	Life Fitness		
W9, NI,TC,TC, Addendum #1		✓ x ✓ ✓ x	✓ ✓ ✓ ✓ x	✓ ✓ ✓ ✓		
Specifications	Quantity					
<p>Hammer Strength Select Chest Press</p> <p>Specs:</p> <p>Weight: 560 lbs., Color: Grey/Silver/Black, Size: in. 41L x 57W x 64H</p> <p>Weight Stack: 295 lbs.</p> <p>Pressing arm adjusts in five positions for multiple range-of-motion preferences.</p> <p>Built-in foot bar to enhance user stabilization</p>	1	2508.1	No bid = 3282.14	3092.12		
		includes: height pneum + motorized				
<p>Hammer Strength Select Hip & Glute</p> <p>Specs:</p> <p>Weight: 725 lbs., Color: Grey/Silver/Black, Size: in. 65L x 39W x 72H</p> <p>Weight Stack: 295 lbs.</p> <p>Bidirectional cam system has immediate resistance pick-up and is ideal for high speed training</p> <p>Platform height adjusts to accommodate users of all sizes</p> <p>Trains glutes, hip flexors, hip abductors, hip adductors</p>	1	2719.1	no bid	3446.07		
<p>Hammer Strength Select Seated Leg Curl</p> <p>Specs:</p> <p>Weight: 515lbs, Color: Grey/Silver/Black,</p> <p>Size: in. 55L x 34W x 55H</p> <p>Weight Stack: 295 lbs.</p> <p>Back pad adjusts from seated position for correct alignment with clearly-marked axis of rotation</p> <p>Adjustable thigh pad with handles that enhance stabilization</p> <p>Standard adjustable start position on Select SE provides five positions for individual preferences</p>	1	2410.1	No bid = 3822.50	3439.22		
<p>Hammer Strength Select Triceps Extension</p> <p>Weight: 470 lbs., Color: Grey/Silver/Black</p> <p>Size: in. 45L x 44W x 55H</p> <p>Weight Stack: 200 lbs.</p> <p>Angled seat and arm pads enhance stability during exercise</p> <p>Handle pivots automatically to accommodate varying forearm lengths</p>	1	2150.1	No bid = 3282.14	2887.37		

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VENDOR		Matrix No B.A	Advantage Fitness No Bid	Life Fitness 4531.10
Signature Series Cable Motion Dual Adjustable Pulley - No equivalency Specs: Weight: 1265 lbs , Color: Grey/Silver/Black Size: in. 44L x 62W x 95H (with pull up handles) 44L x 62W x 93H (without pull up handles) Weight Stack: 2 x 390 lbs. 20 adjustment positions per column allow users to perform over 225 exercises for the ultimate in strength training variety 1:4 resistance level for low starting resistance and high speed movements suitable for sport-specific training Low starting resistance for deconditioned or rehab users Dual weight stacks allow unbalanced loading Dual-roller mechanism provides smooth and easy adjustment Includes accessory kit with 10 different handles, and instructional poster and CD	1			
TOTAL		9787.	10,386.78	17,394.88
Trade-In Equipment Allowance:				
Body Masters 310 Chest Press Vertical No serial number	1	will depend award	200.	
Magnum seated leg curl Serial number 121159	1		200.	
Cybex back extension No serial number	1		200.	
Body Masters CX 119 Glute Trainer Serial number 0600008075	1		200.	
Body Masters Premier Series 1600 Abdominal Serial number 0600008074 Age: about 10 years old	1		200.	
TOTAL			51000.	7860.

Note: Procurement must receive and approve of your bid recommendation prior to bid award

TO: Procurement Officer

From: Amy Sziachetka

Recommended Action Life Fitness
(Bidder name must be stated if you are recommending a bid award)

Signature [Signature] Date 4-21-17

Bids opened by [Signature] Witnessed by: Sergey Avramov Date & Time 04-19-17 @ 2:30 pm

BID CONDITIONS:

The Bid may be awarded to more than one vendor bases on the lowest bid price for each item. Bid award based on available funding.

Shipping, handling and installation must be Included in price

* MATRIX Co does not meet the Bid Specs
* Advantage Fitness Co prices are too high.