

WESTFIELD STATE UNIVERSITY
RE-BID RFP 2017-024
STRATEGIC PLANNING CONSULTANT SERVICES

TO: Chris Raymond
 FROM: Procurement Department
 DATE: July 06, 2017
 RE: RE-Bid # 2017-024 Strategic Planning Consultant Services

The attached bids were received, opened and publicly read at 2:30 pm (time) in the Procurement Department office on July 06, 2017 (date). This form must be returned to purchasing with your recommended action(s).

VENDOR ADDENDUMS 1,2,3,4,5,6	W-9, NI, T&C	T A X C O M P	PRICE	CORP STRENGTH 25%	TECH & PERFOR- MANCE 25%	CONSULTS SERVICE COST 50%	AUDIT STATEMENT PAST 3 YEARS	EQUAL EMPLO- MENT EMPLOYER	EXPERIENCE & CAPABIL- ITIES
<i>6 addenda ✓ The Hill Group</i>	<i>✓ ✓ ✓</i>	<i>✓</i>	<i>\$15,000 travel \$95,000</i>	<i>11.6</i>	<i>14.1</i>	<i>30</i>			
<i>6 addenda ✓ Laura Stone</i>			<i>* in person hrs \$80. Remote hrs \$60.</i>	<i>3.6</i>	<i>2.6</i>	<i>25</i>			
<i>Strategy Matters</i>			<i>\$70,200.</i>	<i>10.41</i>	<i>11.4</i>	<i>41</i>			
<i>Shink Berkeley Group</i>	<i>✓ ✓ ✓</i>	<i>✓</i>	<i>not to exceed \$170,000.</i>	<i>15</i>	<i>14.3</i>	<i>21.6</i>			
<i>6 addenda ✓ SOS Consulting</i>	<i>✓ ✓ ✓</i>	<i>✓</i>	<i>\$40,000.</i>	<i>15.6</i>	<i>12.3</i>	<i>47.5</i>			
<i>MGT Consulting</i>	<i>✓ ✓ ✓</i>	<i>✓</i>	<i>92,684.</i>	<i>21.6</i>	<i>22.9</i>	<i>38.3</i>			
<i>6 addenda ✓ CBT Consultants</i>	<i>✓ ✓ ✓</i>	<i>✓</i>	<i>\$170,000</i>	<i>19.5</i>	<i>15.0</i>	<i>21.6</i>			
<i>6 addenda ✓ UMass Medical</i>	<i>✓ ✓ ✓</i>	<i>✓</i>	<i>not to exceed \$170,000</i>	<i>9.56</i>	<i>12</i>	<i>21.6</i>			

Note: Procurement must receive and approve of your bid recommendation prior to bid award.

✓ materials reimbursed

To: Procurement Officer

From: Diane T. Prusone

Recommended Action: MGT
 (Bidder name must be stated if you are recommending a bid award)

Signature: [Signature] Date: 8/1/17

Bids opened by: [Signature] Witnessed by: [Signature]

Date and Time: 07-06-17 @ 2:30 pm