Wednesday
March 4, 2016
1:30 p.m. – 4:00 p.m.
Scanlon Banquet Hall
HOW TO PREPARE FOR A JOB FAIR

One of the best ways to meet employers and learn of employment opportunities is by attending job fairs. To view a listing of upcoming job fairs, visit www.westfield.ma.edu/CareerCenter then click on Career Fairs & Events.

Before You Attend

► Obtain a list of attending organizations and create a list of companies you would like to meet with. Research the company and find out which opportunities you would like to be considered for.
► Revise your resume to include all relevant information including internships, awards, activities and any other information that will add to your resume.
► Buy a business suit and make sure that your appearance is conservative and polished.
► Create a 60-second introduction about yourself. The recruiter at the job fair will ask you to talk about yourself. Meet with a career counselor to craft your response.
► Make numerous copies of your resume and print it on resume paper.

At the Fair

► Assess the layout of the fair noting where the employers are.
► Approach the recruiters with a smile, make eye contact, and offer a firm handshake.
► Ask about the organization’s recruiting timetable and generate a list of specific questions to ask each employer which demonstrates your knowledge of their organization. Don’t ask questions that can be found on their website or questions about salary or benefits.
► Collect business cards and informational brochures not the free stuff from the table.

After the Fair

► Talk with a career counselor about how the job fair went and to identify additional contacts.
► Send thank you notes! Be sure to thank the recruiter for their time and remind them of your conversation.
► Follow through with the recruiters about two weeks later to find out the next steps in the process. Most recruiters expect and want you to follow through and some won’t extend an interview if you don’t.
<table>
<thead>
<tr>
<th>Advantage Sales and Marketing</th>
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<tr>
<td><a href="http://www.asmnet.com">www.asmnet.com</a></td>
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<tr>
<td>For more than 20 years, Advantage Solutions has specialized in outsourced sales, merchandizing, category management and marketing services to manufacturers, suppliers and producers of food products and consumer packaged goods. Our industry reach, depth of knowledge, diversity of services and years of experience sets us far and above the traditional food brokerage firms. The Company’s Speed to Insight® consulting services use proprietary software to analyze sales data and help increase sales and revenues. The Company services a variety of trade channels such as grocery, mass merchandise, specialty, convenience, drug, dollar, club, hardware, and home centers. The Company’s leadership in the industry and strong management team, combined with its impressive track record of growing client businesses, has positioned the Company as a dominant player with significant momentum for growth. The Company prides itself on embracing change, innovation and problem solving - we look for turnkey solutions and are committed to provide service excellence to our clients and customers.</td>
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| Jobs Recruited: Full-Time, Part-Time, Internships |
| Majors Recruited: All Majors |

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<thead>
<tr>
<th>Alternatives Unlimited</th>
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<tr>
<td><a href="http://www.alternativesnet.org">www.alternativesnet.org</a></td>
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<tr>
<td>Alternatives is a premier provider of services to people with developmental or psychiatric disabilities who live in the community. Our mission is to provide people with the necessary skills and support to each individual and live a satisfying and successful life in the community setting of their choice.</td>
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| Jobs Recruited: Full/Part-Time; Internships |
| Counselor positions, Management positions |
| Majors Recruited: All Majors |

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<thead>
<tr>
<th>Arbella Insurance</th>
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<tr>
<td><a href="http://www.arbella.com">www.arbella.com</a></td>
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<tr>
<td>Arbella Insurance Group is one of the leading insurance agency in the Northeast. In order to achieve this, we work hard to attract and retain the best people to serve our customers. We developed our Total Rewards package for this reason, as well as to set us apart from other organizations. It not only includes competitive salaries, generous benefits, and incentive programs, but also work/life programs, personal and professional learning and development opportunities, flexible work arrangements, and a free shuttle service to the Quincy Adams T station. At Arbella, we know that the happiest and most productive employees are those who work in a great environment with people who share a common goal/vision, while maintaining a healthy life outside of work. We believe in investing in our employees and encourage our people to grow and expand their knowledge and skills so that we, too, may continue to grow as a company. It’s no wonder that we were recently awarded one of the Best Place to Work by the Boston Business Journal.</td>
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| Jobs Recruited: Full-Time Account Management/Planning |
| Majors Recruited: All Majors |

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<tr>
<th>Barton Associates</th>
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<tr>
<td><a href="http://www.bartonassociates.com">www.bartonassociates.com</a></td>
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<tr>
<td>Barton Associates is a leading national recruiting and staffing firm that specializes in placing healthcare providers on temporary assignments across the United States. This booming industry is known as “Locum Tenens”, a Latin term meaning “holding the place”. Locum tenens is a 2.8 billion dollar industry and is predicted to grow to north of 3 billion in 2016 as demand for healthcare services is at an all-time high. In 2001, Barton Associates began as a small office in Beverly, MA. Since then, Barton has capitalized on a growing market to expand into eight locations in Massachusetts, Florida, Connecticut, Texas, New Hampshire, and Arizona. Thanks to the company’s world-class training program, industry-leading incentive plan, and promote from within culture, Barton has grown to employ more than 500 sales and support staff, with more growth on the horizon.</td>
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| Jobs Recruited: Sales & Recruiting Intern (Summer), Associate Recruiter, Associate Account Development Managers |
| Majors Recruited: All Majors |

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<th>Behavioral Health Network, Inc. (BHN)</th>
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<td><a href="http://www.bhninc.org">www.bhninc.org</a></td>
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| Jobs Recruited: Clinical - licensed and non-licensed |
| Majors Recruited: All Majors |

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<th>Buckeye International</th>
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<td><a href="http://www.buckeyeinternational.com">www.buckeyeinternational.com</a></td>
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<tr>
<td>Buckeye International, Inc. has a heritage that is marked with a history of quality products, profitable operations and consistent financial strength. Buckeye has been at the forefront of the industry with training programs focused on specific customers and their needs. Our goal at Buckeye International, Inc. is to be the best manufacturer of branded maintenance products in the industry. With one of the most extensive product lines available in the cleaning and floor care industry; Buckeye defines quality through our economical, effective and safer products. This is a full-time, business-to-business sales position that has no overnight travel. Compensation is salary PLUS bonus, medical benefits, company 401(k) and paid vacation.</td>
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| Jobs Recruited: Sales Management Program |
| Majors Recruited: All Majors |
Here's some news...

A multi-media career opportunity may be waiting for you at 22News. Visit our website for more information on current job openings.
C&S Wholesale Grocers, Inc.
www.campus.weselectthebest.com
C&S Wholesale Grocers, Inc., based in Keene, NH, is the largest whole-
sale grocery supply company in the U.S. and the industry leader in sup-
ply chain innovation. Founded in 1918 as a supplier to independent
grocery stores, C&S now services customers of all sizes, supplying more
than 6,000 independent supermarkets, chain stores, military bases, and
institutions with over 150,000 different products. At C&S, We Select the
Best® – those with the motivation, pride, and drive to succeed in our
fast-paced world.

Jobs Recruited: Direct hire opportunities various departments including
Procurement, Supply Chain, and Finance Opportunities.
Various Internship opportunities are available in the summer.
Majors Recruited: Business Management, Accounting, Finance, Human
Resources

Carousel Industries
www.carouselindustries.com
Carousel Industries is a leading premier technology solutions provider
with over 20 locations nationwide. Carousel employs highly-trained and
skilled professionals, and through innovative thinking and consistent
year over year growth, Carousel has been the top technology advisor
and reseller since 1992. Carousel has received various awards such as
Inc. 500, Var 500 Top Technology Integrators, CRN Fast Growth 100, as
well as many other industry leading awards.

Jobs Recruited: Entry-Level Sales Opportunities
Majors Recruited: All Majors

City Year Boston
http://cityyear.org
City Year unites young people of all backgrounds for a year of full-time
service, giving them the skills and opportunities to change the world. As
tutors, mentors, and role models, these diverse young leaders make a
difference in the lives of children and transform schools and neighbor-
hoods across the United States and in South Africa and England. Corps
members serve as role models, tutors, and mentors in schools to help
reduce the dropout crisis by improving attendance, behavior, and
course performance. Their work includes one-on-one and group work
with students, as well as organizing and leading after-school programs,
school vacation camps, and physical service projects such as reviving
schools and play spaces. City Year corps members also lead students of
all ages in programs that help them understand challenges in their com-
unities and how they can help. Their leadership helps children under-
stand that they, too, can change the world and engage in service.

Jobs Recruited: AmeriCorps Member
Majors Recruited: All Majors

Clinical & Support Options, Inc.
www.csoinc.org
CSO’s mission is to provide responsive and effective interventions and
services to support individual adults, children and families in their quest
for stability, growth and a positive quality of life. To do so, we commit
internally to excellence in our services while we collaborate externally
with community partners to establish and participate in a comprehen-
sive system of ASSISTANCE and resources for the residents of our com-
unities. CSO fulfills its mission by means of four major service divi-
sions: Emergency & Acute Services, Community Based Family SUPPORT
Services, Outpatient Mental Health and Substance Abuse Services, and
Clubhouses.

Jobs Recruited: Family Support Worker, Family Support Clinician/
Therapist, Outpatient Therapist/Clinician, Crisis/Emergency Services
Clinician, Psychologist, Intensive Care Coordinator
Majors Recruited: Clinical Mental Health Counseling,
Clinical Psychology, Psychology, Sociology

The bank of Career Opportunities.

Looking for a great place to work?
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bankesb.com | 855.527.4111
Comcast
http://jobs.comcast.com/
Comcast brings together the best in media and technology. We drive innovation to create the world’s best entertainment and online experiences. Comcast Corporation (Nasdaq: CMCSA, CMCSK) is a global media and technology company with two primary businesses, Comcast Cable and NBCUniversal. Comcast Cable is the nation’s largest video, high-speed Internet and phone provider to residential customers under the XFINITY brand as well as to businesses. Comcast has invested in technology to build a sophisticated network that delivers the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation is a global media and technology company.

Jobs Recruited: Business Account Executives, Customer Experience Representatives, Customer Service Center - Sales Consultants, Xfinity Sales Professionals
Majors Recruited: Marketing, Business Management, Management

Connecticut State Police
www.ct.gov/dps
New selection process is anticipated to be announced in April 2015 with written exam to start late May 2015. Apply online through the website once announcement of process is made.

Jobs Recruited: State Trooper Trainee
Majors Recruited: All Majors

CVS
www.cvs.com
CVS Health is a pharmacy innovation company with a simple and clear purpose: helping people on their path to better health. We are the 10th largest company in the United States and the largest pharmacy health care provider with 9500 retail stores in 49 states.

Jobs Recruited: Store Manager Trainee, Full-Time, Internships
Majors Recruited: All Majors

Department of State, Bureau of Diplomatic Security
http://www.state.gov/m/ds/
The Bureau of Diplomatic Security (DS) is the security and law enforcement arm of the U.S. Department of State. It bears the core responsibility for providing a safe environment for the conduct of American diplomacy. DS is the most widely represented U.S. law enforcement and security organization in the world and protects people, property, and information at 275 State Department facilities around the globe. To achieve this mission, DS is a leader discovering and mitigating terrorist threats to American lives and facilities, mounting international investigations, and generating innovations in cyber security and physical security engineering.

Majors Recruited: All Majors

Department of Youth Services
www.mass.gov/dys
The Department of Youth Services (DYS), under Massachusetts General Laws, Chapters 18A, 119 and 120, is the juvenile justice agency of the Commonwealth of Massachusetts. The Department’s mission is to protect the public and prevent crime by promoting positive change in the lives of youths committed to DYS’ care and custody, and by partnering with communities, families, public, and provider agencies toward this end. The Department accomplishes its mission through interventions that build knowledge, develop skills, and promote positive change in the behavior of the youths in DYS’ care and custody. The primary goal of these interventions is to reintegrate these youths back to the community as productive citizens. DYS works in partnership with provider agencies, law enforcement, school officials, families, communities, and others to ensure that the services provided are effective and that they create pathways to success for the youth. The Department of Youth Services can continue to help make communities better and safer places.

Jobs Recruited: Youth Services Group Worker I
Youth Services Group Worker II (Shift Supervisor)
Youth Services Group Worker III (Shift Administrator)
Majors Recruited: Master in Science

Easthampton Savings Bank
www.banksb.com
bankESB is more than just a place to work. We offer an environment that is filled with opportunity and we are looking for qualified individuals to join our team. If you would like to become part of an organization that is committed to customer service satisfaction, as well as its employees’ professional growth, bankESB is the employer for you.

Jobs Recruited: Teller
Majors Recruited: All Majors

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Youth Services Group Worker II (Shift Supervisor)
Youth Services Group Worker III (Shift Administrator)
Majors Recruited: Master in Science

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www.banksb.com
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Jobs Recruited: Teller
Majors Recruited: All Majors
Eliot
www.eliotchs.org
Eliot is a leading human services organization that provides a comprehensive array of services to individuals throughout the life spectrum. Our network spans the entire Commonwealth with more than 100 programs that serve an average of 30,000 children, adolescents, adults, elders and families each year. We offer a diverse range of community based services for individuals and families of all ages in the areas of mental health, developmental disabilities, early intervention, counseling, substance abuse and youth programming.

Jobs Recruited: Part-Time, Internships, Full-Time
Majors Recruited: Clinical Mental Health Counseling, Clinical Psychology, Criminal Justice, Psychology, Sociology
Social Work, Special Needs, Applied Behavior Analysis
Social Work (Preliminary)

Enterprise Rent-A-Car
www.enterprise.com/careers
Regardless of college major or professional experience, nearly 100% of our full-time employees start out in our Management Training Program. This allows everyone to learn our business from the ground up and understand how they play a significant role in seeing it succeed.

Once you’ve completed your initial orientation and training, you’ll be assigned to a branch office in your home area and the hands-on training begins. You’ll learn valuable business skills from capable mentors who were once in your shoes. Nearly 100% of all our managers and corporate executives started out as Management Trainees. During your first year, you will actively participate in everything from sales and marketing and customer service to operations and finance. As you progress, you will be tested and evaluated to determine your proficiency in these areas. Successful completion of these tests and evaluations will result in rewards, pay increases and the opportunity for continued promotions. As you progress, increasingly more opportunities will become available to you. You can choose, as most people do, to continue your rewarding ascent within our Rental Operations managerial track or you can explore one of many other exciting options including Fleet Management, Human Resources, Car Sales, Accounting, Marketing and more.

Jobs Recruited: Summer 2016 Management Trainee Internship, Management Training Program
Majors Recruited: All Majors

Essex County Sheriff's Department
www.eccf.com
The Essex County Sheriff's Department is seeking individuals interested in joining a multi-talented, multi-cultural and enthusiastic department of correctional professionals. Correctional Officers provide care, custody and control for both sentenced and pre-trial detainees. Starting salary: $45,202.16—Shift Differential: $3,456.16—Uniform Allowance & Cleaning: $1,000.00—Physical Fitness Incentive: $750.00
Education Incentive: $1,500.00—Starting Compensation: $52,158.18
Excellent Benefits Plan—Required Qualifications:
Associates Degree or 60 credits towards a Bachelor’s Degree AND/OR Two years Military Experience, U.S. Citizen, Minimum 21 Years Old, Valid Driver’s License. Applicants are subjected to physical fitness test, intensive background investigation, interview process, assessment testing, psychological testing, drug screening, medical clearance and Basic Training Academy.

Jobs Recruited: Correctional Officer
Majors Recruited: All Majors

Fastenal
www.fastenal.com
Since 1967 Fastenal has grown from a single store to nearly 2,700 locations, each providing tailored local inventory and personal service for our customers. As we’ve expanded across the world, we’ve retained a core belief in people and their ability to accomplish remarkable things - if given the opportunity. From this philosophy stems an entrepreneurial culture that challenges every employee to run their own business, create their own success, and advance to become company leaders. As a growth company with a solid financial position, that typically doubles in size every four to five years, we are committed to training, promoting from within, and creating opportunities for our employees. If you have an entrepreneurial spirit and are looking to make your mark as part of an elite growth company, you won’t find a better fit than Fastenal. The Fastenal Company would like to invite ambitious, hard-working individuals to apply. Applicants should be able to bring new ideas and improvements to business practices, work well both independently and as part of a team, and show respect to co-workers, customers, vendors, and visitors in the workplace while demonstrating Fastenal’s core values of Ambition, Innovation, Integrity, and Teamwork.

TRAINING PROGRAM:
The training experience includes hands-on, on-line, and classroom training offered through our corporate university. The training program for current employees who are promoted into these positions will vary based on prior experience with the company.

Jobs Recruited: Sales Trainee
Majors Recruited: Marketing, Business Management, Accounting, Communication

COMCAST
COMCAST IS HIRING!
APPLY NOW AT jobs.comcast.com
**Foley Carrier Services**  
[www.foleyservices.com/careers](http://www.foleyservices.com/careers)  
We are a leader in the technology-enabled, business services industry. We are a national firm specializing in providing compliance solutions to companies in transportation and other industries. We provide a full suite of back office services such as Drug & Alcohol testing program management, invoice factoring, fuel discount programs, fuel tax filing service and employment background checks. All our products and services are designed to keep our clients on the road.

**Jobs Recruited:** Full-Time Inside Sales Representatives  
**Majors Recruited:** All Majors

**Geico**  
[www.geico.jobs](http://www.geico.jobs)  
We’re more than just car insurance and a cute, green spokes-lizard. We’re a place with more than 30,000 driven, innovative people specializing in information technology, sales, customer service, actuary, claims, and much more. As a Berkshire Hathaway company, we offer new hires rewarding careers in a financially stable and supportive work environment.

- 13 million auto policyholders (and growing!)
- Insures more than 20 million vehicles
- Second-largest private passenger auto insurer in the United States (A.M. Best)
- Employs more than 30,000 associates
- Maintains 16+ offices around the country
- Provides 24-hour service, 7 days a week, 365 days a year

**Career Opportunities at Geico**

- Jobs in Sales, Customer Service, and Claims in most major locations
- Auto Damage Adjuster careers in most states
- Information Technology jobs utilizing iOS, Android, JAVA, .NET and cutting edge technologies
- Careers in Actuary, Product Management and Underwriting Research
- Fast-track Leadership Programs for college students
- Legal careers in headquarters and in many states

**Jobs Recruited:** Management Development Program, Auto Damage Adjuster  
**Majors Recruited:** All Majors

**Genesis Healthcare**  
[www.genesisihcc.com/career-opportunities](http://www.genesisihcc.com/career-opportunities)  
Westfield Center is a well-established nursing and rehabilitation center in Westfield. We work closely with the community to offer the highest quality nursing care and rehabilitation to our short-term and long-term residents. We take great pride in the longevity of our nursing staff and are available to take admissions 24/7.

**Jobs Recruited:** RNs, LPNs, Nurse Management  
**Majors Recruited:** Nursing

**Granite Telecommunications**  
[www.granitenet.com](http://www.granitenet.com)  
Granite is one of the premier telecommunications solutions providers for businesses across the United States and Canada. With unparalleled North American coverage, Granite is the leading corporate phone service provider to multi-location companies. At Granite Telecommunications, we set our standards high. We have built our reputation as a leader in our industry by focusing on quality, service, and attention to detail.

**Jobs Recruited:** Sales, Finance  
**Majors Recruited:** All Majors

**Guidewire Inc.**  
[www.guidewireinc.com](http://www.guidewireinc.com)  
Guidewire, Inc is a not-for-profit human service agency that provides residential and day supports to individuals diagnosed with intellectual disabilities, autism spectrum disorders, and other psychiatric condition, throughout Western Massachusetts. Our services include Clinical, Nursing and Alternative Day Supports. Since its inception in 1982, Guidewire has maintained its mission and philosophy of positive, unconditional regard. We accept people for who they are, creating an environment where acceptance is the only option.

**Jobs Recruited:** Direct Care  
**Majors Recruited:** Psychology, Sociology, Social Work, Special Needs, All Majors

**Hartford HealthCare Rehabilitation Network**  
[https://rehab.hartfordhealthcare.org/](https://rehab.hartfordhealthcare.org/)  
Hartford HealthCare Rehabilitation Network is the premier rehabilitation provider in Connecticut. HHCRN is known for its commitment to high quality, customer focused outcomes.

**Jobs Recruited:** Athletic Trainer Per Diem  
**Majors Recruited:** Athletic Training, Nursing

**Harvard Business School**  
[www.hbs.edu/employment](http://www.hbs.edu/employment)  
Founded in 1908, Harvard Business School has been dedicated to its mission of developing leaders who make a difference in the world. We have evolved to meet the management needs of a changing country, and now, a changing global economy. From the beginning, the significance of the theory and research being developed by the Business School was evident. Communicating the leading business issues of the day began with the publication of the first Harvard Business Review in 1922. Today, nearly 10 million cases are sold internationally every year, consistently expanding HBS’s reach. Culture: The HBS community is truly unique: the campus is a workplace that is both beautiful and varied. The faculty and staff are from all over the world and the School is consistently on the cutting edge of business evolution. To work here is an opportunity to be a part of a community that is passionate about what we do. Most employers will say that they are different but at Harvard Business School, we really are. We are fortunate to straddle the worlds of academia and business, so we tend to operate with a more corporate mentality than you might expect in other academic settings. As one of the middle-sized professional schools within Harvard, HBS is small enough for people to know each other, yet large enough to provide opportunities. Our staff comes from all walks of life, with various levels of experience, education, and this only adds to the richness of our environment. Learn more about diversity.

**Jobs Recruited:** Faculty Assistant, Staff Assistant, Program Coordinator  
**Majors Recruited:** All Majors
Representatives at the Job & Internship Fair.

and share in the responsibility of sharing a teenager's life, visit KEY or prepare for graduate school. If you're willing to accept a challenge citing career of human services. Training, supervision, and hands
entry service agency working with troubled youth and their families. Our many choices! The Key Program, Inc. is a private, non
Interested in a human services career, but don't have experience? Not
just what you'll need to advance in this field or prepare for graduate school. If you're willing to accept a challenge and share in the responsibility of sharing a teenager's life, visit KEY Representatives at the Job & Internship Fair.
The Life Sciences Internship Challenge is a workforce development program focused on enhancing the talent pipeline for Massachusetts life sciences companies. The program will provide and fund internships for students or recent graduates who are considering career opportunities in the life sciences. Host companies will commit to providing a dedicated mentor and meaningful internship opportunity that relates to the academic focus of eligible students. Studies have shown the value and necessity of providing students with internships in the field of life sciences, and we hope that this opportunity to explore a career path will enhance the students' academic training. The program, now in its fourth year, facilitates the placement of students and recent graduates who are considering career opportunities in the life sciences in paid internships across the state. Consistent with the Center's role as a catalyst in growing the talent needed by the life sciences industry, the Internship Challenge is designed to provide students and companies with the tools to connect, and the Center will reimburse eligible companies for intern stipends. Objectives of the Internship Challenge include expanding the pool of prospective employees who have practical experience, enhancing opportunities for mentoring, enabling more students to explore career opportunities despite the challenging economic environment, and providing to students interested in working in the life sciences a peer network through educational and informational networking events.

Jobs Recruited: Internships
Majors Recruited: All Majors
Massachusetts State Police
www.mass.gov/msp
The Massachusetts State Police was created in 1865, making it the oldest statewide law enforcement agency in the nation. Today, we are comprised of 2,300 highly trained and motivated sworn officers and 400 civilian personnel who are dedicated to serve the citizens of the Commonwealth. As the principal statewide law enforcement agency in the Commonwealth, the Massachusetts State Police is dedicated to providing quality policing directed at achieving safer roadways and reducing crime through investigations, education and patrol services and by providing leadership and resources during natural disasters, civil disorders and critical incidents.

Jobs Recruited: Troopers, Forensic Scientists
Majors Recruited: All Majors

MA Society for the Prevention of Cruelty to Children (MSPCC)
www.mspcc.org
MSPCC is a nonprofit organization that makes a difference in the lives of the children and families we serve. We offer a fulfilling environment where a staff of approximately 430 dedicated, compassionate individuals can, and do, make a difference for children and families across Massachusetts every day.

Jobs Recruited: Internship, Direct Care, Clinician
Majors Recruited: Psychology, Sociology, Social Work

Multicultural Community Services of the Pioneer Valley, Inc.
www.mcsnet.org
Multicultural Community Services of the Pioneer Valley, Inc. (MCS) is a non-profit human services corporation devoted to providing a wide variety of support services as well as a continuum of residential services for individuals with developmental disabilities. MCS is funded in large part by the Department of Developmental Services (DDS), and has held contracts with the DDS since 1979. MCS was founded on the belief that all people should be given the opportunity to live a normal, independent life. Most persons tend to live up to what is expected of them. In planning and programming for the consumers we serve, it must be assured that the individual retains his/her rights and his/her capacity to direct their own life.

Jobs Recruited: Direct Care, Support Counselor, RN & LPN (Private Duty & Skilled Nursing)
Majors Recruited: All Majors

Mutual of Omaha
www.BostonDO.com
Mutual of Omaha, a Fortune 500 company, has served clients well since its founding in 1909. With high industry ratings and a record of strong money management, we keep our promises to customers.

Jobs Recruited: Insurance based Financial Advisor
Majors Recruited: All Majors

Nahua, NH Police Department
http://nashuapd.com
The Nashua, NH Police Department is a progressive 185 Sworn Police Officer Agency. Nashua is the second largest City in NH and has a citizen population approaching 100,00. The Nashua Police Department is an equal opportunity employer.

Jobs Recruited: Full-Time Police Officer
Majors Recruited: All Majors

Navy Recruiting District New England
www.navy.com
Jobs Recruited: U.S. Navy Officer Programs
Majors Recruited: All Majors

Needham Electric Supply
www.needhamelectric.com
Needham is one of the nation’s largest and fastest growing wholesale electrical distribution companies. Needham ranks in the top 2% of distributors—in the industry’s “Top 200” list of more than 4,000 electrical distributors—and is experiencing dramatic year-over-year revenue growth. Needham headquarters are in Canton, Massachusetts, with multiple wholesale locations serving customers in New England in addition to sales offices nation-wide. Needham’s multiple divisions meet the electrical supply needs of contractors and builders; the lighting and electrical requirements of leading national retailers, hotels, automotive companies, supermarkets and restaurant franchises; commercial, institutional and residential property managers; the technical needs of OEMs; and the lighting and electrical needs of homeowners.

Jobs Recruited: Entry-Level Sales, Management Trainees, Sales Trainees Accounts Payable, Project Management, Purchasing
At NECC®, we seek out people who are achievement-oriented and focused on a career in special education and applied behavior analysis (ABA). In reward for the challenging work you do, we provide a supportive environment, an outstanding benefits package, and development opportunities unequaled in our field.

- **Earn your Master’s degree in one of our on-campus programs**
- **Work with colleagues in a world-renowned school on the leading edge of research and treatment for Autism**
- **Learn to use the principles of ABA to improve the lives of children with special needs**

To learn more, please visit our website and submit your resume at:

**www.NECC.org**

Massachusetts Severe Special Education licensed applicants will be given preference.

The New England Center for Children

33 Turnpike Rd., Southborough, MA 01772

Tel: 508-481-1015

Fax: 508-486-3421
New England Business Associates (NEBA Works)  
www.nebaworks.com  
New England Business Associates is a non-profit employment agency assisting people with disabilities and people with various other barriers to obtain meaningful employment. We provide one to one assistance with career planning, job development and on site job support.

Jobs Recruited: Employment Consultant  
Majors Recruited: All Majors

New Hampshire Department of Corrections  
www.nh.gov/nhdoc  
Our mission is to provide a safe, secure, and humane correctional system through effective supervision and appropriate treatment of offenders, and a continuum of services that promote successful re-entry into society for the safety of our citizens and in support of crime victims.

Jobs Recruited: Correctional Officer Trainee  
Majors Recruited: All Majors

New York Life  
www.newyorklife.com  
New York Life Insurance Company is the largest mutual life insurance company in the United States. Financial strength, integrity and humanity—the values upon which New York Life was founded—have guided the company’s decisions and actions for 170 years.

Jobs Recruited: Full-Time  
Majors Recruited: All Majors

Northwestern Mutual  
www.northernmutual.com  
Northwestern Mutual Financial Network was founded in 1857 and continues to provide expert guidance and innovative solutions to the planning needs of individuals and businesses. Our Financial Representatives have exclusive access to the Network’s group of specialists and work with clients in the areas of insurance and investments, comprehensive financial planning, retirement solutions, estate planning, long-term care insurance, education funding, business needs analysis, and employee and executive benefits.

Jobs Recruited: Financial Advisor Internships  
Majors Recruited: All Majors

Old Orchard Beach, ME Police Department  
www.oobpd.com  
Jobs Recruited: Seasonal Opportunities/Summer 2016  
Majors Recruited: Criminal Justice

Peace Corps  
www.peacecorps.gov  
Peace Corps, an international development agency, was established as, and remains, an independent agency of the federal government. Peace Corps is a 27 month, overseas, all expenses paid experience that will provide you with personal and professional growth. Peace Corps Volunteers serve in over 70 host countries around the world on issues including AIDS awareness, English education, business and community development, information technology and environmental preservation. Hiring managers know that Returned Peace Corps Volunteers offer their organizations creativity, leadership, ethics, commitment and resourcefulness.

Jobs Recruited: Volunteer positions overseas for two years in Agriculture, Environment, Education, Health, Youth Development, & Community Economic Development  
Majors Recruited: All Majors

For Employment Opportunities Contact Sean Seifert:  
sseifert@sesenergy.org

Apply Today!  
www.SESenergy.org
Westfield State University
Education and Human Services Job Fair

TUESDAY, APRIL 12, 2016
Scanlon Banquet Hall | 4:00PM - 6:00PM

Dress professionally and bring copies of your resume!
For a list of employers, visit www.westfield.ma.edu/careercenter/
then click on “CAREER FAIR & EVENTS”
Join Team Six today by applying online at sixflagsjobs.com!

Rite Aid
www.riteaid.com
Rite Aid Corporation is one of the nation’s leading drugstore chains with nearly 4,600 stores in 31 states and the District of Columbia and fiscal 2015 annual revenues of $26.5 billion. Information about Rite Aid, including corporate background and press releases, is available through the company’s website at www.riteaid.com.

Jobs Recruited: Manager Trainee, Assistant Manager, Shift Supervisor, Pharmacy Technician, Wellness Ambassador
Majors Recruited: All Majors

Secure Energy Solutions
www.sesenergy.org
The mission of Secure Energy Solutions is to create long term relationships with our clients by providing competitive energy options in a supportive environment and sustaining the relationship through Total Quality Management; our philosophy of providing superior customer service.

Jobs Recruited: Inside and Outside Energy Specialists and Sales Representatives
Majors Recruited: All Majors

SEI/Aaron’s
www.seiaarons.com
SEI/Aaron’s has been making dreams come true for its associates and customers since 1995. As the largest franchisee of Aaron’s, the nation’s premier retailer of furniture, consumer electronics and home appliances provided via sales and lease ownership, SEI/Aaron’s has grown to operate over 100 Aaron’s stores in 10 states. We’ve won Aaron’s Franchisee of the Year award and been named to the Inc. 500 list as one of the fastest-growing companies in the USA, but we are most proud of the achievements of our 850 associates and our relationships with the 90,000 customers that choose to shop with us.

Jobs Recruited: Manager Trainee, Sales Representative, Customer Accounts Manager, Customer Accounts Advisor, Customer Service Representative, Delivery Driver
Majors Recruited: All Majors

Seven Hills Foundation
www.sevenhills.org
Seven Hills Foundation provides exceptional integrated clinical, educational and community-based supports to children and adults with disabilities and significant life challenges. Our professional staff is passionate about our work that helps people SEE the possibilities, BELIEVE in themselves, and ACHIEVE their dreams.

Jobs Recruited: Child Care Specialist, Direct Support Professional
Majors Recruited: Clinical Mental Health Counseling, Clinical Psychology, Social Work, Special Needs

Silverleaf Resorts, Inc.
www.silverleafresorts.com
We built our company, Silverleaf Resorts, Inc., around four distinguishing factors: value, variety, convenience and flexibility. Our commitment to implementing those key factors in everything we do is what made us a leader in the vacation ownership industry.

Jobs Recruited: Field Promotions Representative, Field Sales Agent
Majors Recruited:

Simmons College
www.simmons.edu
Graduate Programs in Social Work, Library & Information Science, Health Sciences, Management, Liberal Arts, Education, Behavioral Education, and Communications

Six Flags New England
www.sixflags.com
Whether you want to be a performer, character, ride operator, games attendant, water aide or cleaning crew member, you’re going to be part of a wonderful team with exciting benefits. Perks include competitive wages, valuable experience, incentive bonuses, flexible scheduling, free park admission, in-park discounts, exclusive employee events, reward programs, scholarships and the opportunity to make new and lifelong friends. You’ll be surrounded by friends, food, and fun — all while getting paid. With so much to offer in terms of job opportunities, you’ll enjoy new adventures each and every day.

Jobs Recruited: Internships & Part-Time; Admissions, Guest Relations, Ride Operations, Aquatics, Park Services, Culinary Services, Retail & Merchandising, Games, Security Group Sales, Marketing, Entertainment
Majors Recruited: All Majors

The Adventure Park at Heritage Museums and Gardens
www.heritageforestadventures.org
The Adventure Park provides family fun for ages 7 and up. This aerial forest adventure is fun, exciting and safe for all participants. We provide a harness and equipment and give you a safety briefing that demonstrates how to climb and zip line in the park. There are 5 separate trails of varying levels of difficulty. Each trail has zip lines but primarily consist of “bridges” between tree platforms made of rope, cable and wood configurations creating over 65 unique challenges. You will develop skills, endurance, and confidence during your time in the Park. Trained Adventure Park staff members monitor the Park and are there to assist if needed.

Jobs Recruited: Office Associates, Park Hosts, Park Monitors
Majors Recruited: All Majors
The Brien Center
www.briencenter.org
The Brien Center provides mental health and substance use disorder services to all segments of the Berkshire County population in Western Massachusetts. We serve over 10,000 clients annually, more than 500 whom live with a chronically mental health condition. The largest percentage of our outpatient services is for treatment of individuals who suffer from anxiety and depression. Over 4,000 of our clients are children. The Brien Center is the primary mental health and substance use disorder provider for the region and is the sole provider for the uninsured and the under-insured; we believe that health care is a right and not a privilege. We currently provide Berkshire County-wide services that include the following: residential; rehabilitation; educational; employment; outreach; housing support; nursing; wellness support; psychiatric services; medication management; and medical and social day support for elderly and younger disabled adults.

Jobs Recruited: Social Workers and Mental Health Clinicians; Residential Support and Case Management; Intensive Care Coordinators and Crisis Triage. Also offering Undergrad and Graduate Internships.

Majors Recruited: Clinical Mental Health Counseling, Clinical Psychology, Psychology, Social Work

The Guardian Life Insurance Company of America
www.guardianlife.com
The Guardian Life Insurance Company of America, currently ranked #254 on the Fortune 500, is the country’s fourth largest mutual insurer. As of December 31, 2014, Guardian reports $1.3 billion in operating income, $6.8 billion in capital and $81.1 billion in assets under management. Guardian consistently scores high marks for financial strength from all four major credit rating agencies and enjoys a strong competitive position in each of its four major businesses: Individual Life, Group Insurance, Individual Disability and Retirement Solutions. As a mutual company, Guardian is owned by its policyholders and the Company’s 6,000 employees and 3,000 financial representatives are aligned with its mission to help individuals, families and small businesses achieve financial security and protection. Guardian has earned a reputation for financial stability and an unwavering commitment to the long-term interests of its policyholders and customers. This commitment has provided a foundation for Guardian to continue to evolve and thrive for over 150 years. Guardian states its aspiration in the following way: "To be the trusted mutual partner, delivering financial security how, when, and where our clients prefer."

Jobs Recruited: Claims and Policy Services Call Center Representative

Majors Recruited: All Majors

The Hartford Financial Services Group
www.thehartford.com
Want to help people? Then you belong here. We need exceptional people to help our customers prepare, protect, and prevail. With 205 years of expertise, The Hartford (NYSE: HIG) is a leader in property and casualty insurance, group benefits and mutual funds.

Jobs Recruited: Customer Service Representatives, Claims, Sales

Majors Recruited: All Majors

If it matters to you, it matters to us!

195 Main Street, Lee MA 01238
(p) 413-243-0089 (f) 413-243-0467
www.TooleInsurance.com
Jobs@tooleinsurance.com
The New England Center for Children
www.necc.org
The New England Center for Children provides a full range of educational, residential and treatment programs designed to help children with autism and other developmental disabilities reach their full potential. Our overriding goal is to provide state-of-the-art Applied Behavior Analysis (ABA) when teaching children with autism, thereby increasing their abilities to function and communicate successfully with as much independence as possible. Each program has been developed to address varying skills and multiple levels of functioning. At NECC, the physical and psychological well being of children with autism is of paramount importance. Emphasizing independence, skill development, and safety, our autism services have been carefully developed to deliver superior care and heightened learning opportunities for each child we serve. To that end, our services complement our programs by teaching students with autism though real world opportunities and experiences essential to physical, cognitive and psychological growth. Services are based on the principles of Applied Behavior Analysis and are adjusted to meet the needs of each individual student with autism.

Jobs Recruited: Teacher for Children with Autism
Majors Recruited: Special Education, Early Childhood Education Psychology, Sociology, Social Work, Education, Special Needs, All Majors, English, Moderate Disabilities Pre-K

Toole Insurance
www.tooleinsurance.com
The L.V. Toole Insurance Agency is an independent insurance agency dedicated to providing smart solutions for our clients’ risk management and insurance needs using 21st century resources with the same old fashioned service upon which we were founded in 1939. We call it "Main Street Service, Global Resources." It means we use technology to make our service more personal, not less. Employees enjoy a warm atmosphere in which professional growth is fostered within a structure of teamwork and mutual respect. We offer a competitive salary and benefit package which includes a retirement plan, continuing education, training and an employee wellness program.

Jobs Recruited:
Majors Recruited: Business Management, Mathematics, Finance Accounting

Town of Amherst, MA
http://amherstma.gov/
The Town of Amherst is a diverse, inclusive community offering numerous educational and cultural opportunities. Host to Amherst College, Hampshire College, and the University of Massachusetts at Amherst, the Town enjoys a tradition of open, professional, and high level of government services, exceptional education, support for open space and agriculture, and respect for its history. Amherst has been ranked the best college town in America. Why is the Town of Amherst a great place to work? Dynamic and progressive people, Challenging and meaningful work, Location, Location, Location, Excellent benefits / Competitive salaries. Amherst offers pathways to a career, not just another job. If you’re looking for a career in an extraordinary Town, the 37,819 residents will tell you that Amherst is the perfect place for you.

Jobs Recruited: Police Officer, Fire Fighter - Paramedic (future), Public Works Laborer (full time, seasonal), Engineering Technician (seasonal), Parks and Trees laborer ( seasonal). All Amherst jobs are posted on the town website, www.amherstma.gov. Sign up today to be emailed jobs as soon as they are posted.
Majors Recruited: All Majors

U.S. Air Force
www.airforce.com
Take the nation’s brightest minds. Add superior training and cutting-edge technology. What do you get? An elite organization that does the seemingly impossible on a daily basis - the United States Air Force.

Jobs Recruited: Law enforcement, special investigations, intelligence, and many more!
Majors Recruited: All Majors

U.S. Customs and Border Patrol
www.cbp.gov
With more than 60,000 employees, CBP is one of the world’s largest law enforcement organizations and is charged with keeping terrorists and their weapons out of the U.S. While facilitating lawful international travel and trade. As the world’s first full-service border entity, CBP takes a comprehensive approach to border management and control, combining customs, immigration, border security, and agricultural protection into one coordinated and supportive activity. The men and women of CBP are responsible for enforcing hundreds of U.S. laws and regulations. On a typical day, CBP welcomes nearly 1 million visitors, screens more than 67,000 cargo containers, arrests more than 1,100 individuals and seizes nearly 6 tons of illicit drugs.

Jobs Recruited: U.S. Customs Officer, U.S. Border Patrol Agent
Majors Recruited: All Majors

UP Education Network
www.upeducationnetwork.org
UP Education Network is a non-profit school management organization whose mission is to rapidly transform chronically underperforming district schools into extraordinary schools that sustain high achievement over time. Our network of schools ensure that students previously enrolled in underperforming district schools acquire the knowledge, skills, and strength of character necessary to succeed on the path to college and achieve their full potential.

Jobs Recruited: Middle School Teachers, Resident Teachers, School Staff
Majors Recruited: All Majors
Verizon Wireless
www.verizonwireless.com
At Verizon, our people are busy changing the world—tackling the toughest challenges in areas like healthcare, energy, public safety, and education. With an outward focus on our customers and integrity at our core, we’re creating technology solutions that help businesses optimize their operations, families connect from anywhere, and whole communities leave smaller, greener footprints. The result? Widespread impact on the way people live, work and play across the entire globe.

That’s why we need the best and the brightest minds to join our team. People like you—determined to push boundaries, drive real change, and help us create a smarter, better future for all.

Jobs Recruited: Retail Sales, Customer Service, Operations Specialist
Majors Recruited: All Majors

W.B. Mason
www.wbmason.com
An interesting and challenging opportunity awaits you. W.B. Mason is a company rich with history and for over 100 years has been driven to satisfy the customer. We are the largest independent distributor of office products in the United States, employing over 1700 people, operating in 11 states and growing! We provide office supplies, furniture and printing solutions at amazingly low prices, with guaranteed free delivery and outstanding personal service to our customers. Quality, integrity, honesty and dependability are what WB Mason customers expect and these same characteristics are what we look for in our employees. If you want to be part of a growing company and are looking to achieve great things, you have come to the right place.

Jobs Recruited: Sales Representatives
Majors Recruited: All Majors

Waste Management
www.wm.com
WM Strategic Business Solutions (SBS), located in Windsor, CT, is responsible for managing WM’s largest, most prestigious national customers. SBS serves as the one-stop shop for the largest corporations in the US. Through industry leading reporting, centralized billing & service, and pricing, WM SBS provides an exceptional value proposition to our customers. With approximately 600 dedicated employees, a state of the art customer management system, and the goal of expanding into international markets, WM SBS is helping WM transform our industry.

Jobs Recruited: Summer 2016 Internship, Fall 2016 Internship
Full-Time Customer Service Reps
Majors Recruited: All Majors

Youth Opportunities Upheld, Inc. (Y.O.U. Inc.)
www.youinc.org
Y.O.U., Inc. is one of the leading child welfare, behavioral health and education agencies in Massachusetts, offering more than 45 exceptional programs at 32 distinct sites, within five components: Family Support Networks, Education and Employment, Residential Care, Community Based Services, and Behavioral Health.

Jobs Recruited: Therapeutic Mentor, Case Worker, Case Manager Clinical Counselor, Clinician, Behavior Therapist
Majors Recruited: Clinical Mental Health Counseling, Clinical Psychology, Psychology, Social Work

Westfield State University DGCE
www.gobacknow.com
Westfield State University and the staff of the Division of Graduate and Continuing Education (DGCE) are committed to helping students attain their personal and professional goals, with faculty that deliver challenging and rewarding classroom experiences, and a college mission that supports lifelong learning and service to the community. We encourage you to learn more about what Westfield State can do for you. We welcome your interest in Westfield State, and value you, the thinking person.

WWLP-TV 22
www.wwlp.com
WWLP-22News, is a television broadcast and online digital company serving Western Massachusetts. In addition, WWLP operates a centralized master control facility from our studio in Chicopee, MA that serves 12 other television stations in other states.

Jobs Recruited: News, Sales, Production
Majors Recruited: Marketing & Communication

Vinfen Corporation
www.vinfen.org/careers/careers/
Vinfen is a private, non-profit human services organization providing a comprehensive array of services to adults and children with mental illness, mental retardation, and behavioral health disabilities. Our mission statement underscores that we are in the business of "transforming lives." Vinfen transforms lives by building the capacity of individuals, families, organizations, and communities to learn, thrive, and achieve their goals. As a human services leader, we strive to be the provider, employer, and partner of choice. “We work as close as possible to the people we serve — near their families and in their communities. That’s why Vinfen supports more than 200 sites with 2,000 employees in Massachusetts, from the New Hampshire border to Greater Boston to Cape Cod, as well as in Connecticut. Most of our locations are kept intentionally small, enabling us to interact with individuals, families, and communities in a highly personalized manner.

Jobs Recruited: Residential Counselors, Outreach Workers, Awake Overnight Residential Counselors, Direct Care Per Diem
Majors Recruited: Psychology, Social Work, Special Needs

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Yankee Candle Company
www.yankeecandle.com
Yankee Candle is a leading designer, manufacturer, wholesaler and retailer of premium scented candles, based on sales. Yankee Candle participates in the $25 billion global candle and home fragrance market. Yankee Candle has a 43-year history of offering distinctive products and marketing them as affordable luxuries and consumable gifts. Yankee Candle sells its products through a North American wholesale customer network of approximately 35,000 store locations, a growing base of Yankee Candle owned and operated retail stores, direct mail catalogs, and its Internet website (www.yankeecandle.com). Outside of North America, Yankee Candle sells its products primarily through an international wholesale customer network of over 6,000 store locations and distributors covering over 50 countries on a combined basis.

Jobs Recruited: Full-Time, Seasonal
Majors Recruited: Marketing, Business Management, Finance, Management, Computer Science, Accounting, Computer Information Systems, Communication

YWCA of Western Massachusetts
www.ywworks.org
The YWCA of Western Massachusetts provides both community-based and residential services for domestic violence, sexual assault, pregnant and parenting teens, as well as economic empowerment and self-sufficiency programs. Join the YWCA team so you can make a difference in your community.

Jobs Recruited: Full-time, part-time and relief positions available. Please visit the employment page at www.ywworks.org for full job postings.
Majors Recruited: Criminal Justice, Psychology, Sociology, Social Work

Westfield State University Graduate and Continuing Education Division offers programs designed to meet the needs of today’s busy student!

- Take classes during the day, evening or online
- We offer five semesters each year: Fall, Spring, Winter, and two summer sessions
- Our programs are affordable at the fraction of the cost of private institutions
- Conveniently located for commuters all over the northeast
- No difference between in- and out-of-state tuition

With offerings in undergraduate, graduate, and non-credit courses, we are confident that we have a program that is right for you!

Contact us any time at (413) 572-8020 or dgceadmissions@westfield.ma.edu.
UPCOMING EVENTS:

<table>
<thead>
<tr>
<th>EVENT</th>
<th>DATE</th>
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<tbody>
<tr>
<td><strong>Career Chats</strong></td>
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<tr>
<td>Dickinson Hall</td>
<td>March 22, 2016</td>
<td>4:00pm-6:00pm</td>
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<tr>
<td>University Hall</td>
<td>March 29, 2016</td>
<td>4:00pm-6:00pm</td>
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<tr>
<td>Courtney Hall</td>
<td>April 5, 2016</td>
<td>4:00pm-6:00pm</td>
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<tr>
<td>Apartment Complex</td>
<td>April 19, 2016</td>
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<td><strong>Career Talks</strong></td>
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<td>Commuter Café and Ely</td>
<td>March 9, 2016</td>
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<td><strong>Professional Networking Nights</strong></td>
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<td>Regional Planning</td>
<td>March 30, 2016</td>
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<tr>
<td><strong>Law Enforcement Workshop</strong></td>
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<td><em>Pre-Registration Required</em></td>
<td>April 2 &amp; 9, 2016</td>
<td>9:00am-3:00pm</td>
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<td>(To register, call or stop by the Career Center (413) 572-5206)</td>
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Are You LinkedIn?  
ONE OF THE BEST WAYS TO PROFESSIONALLY NETWORK TO HELP YOU GET A JOB

WHY USE IT?
For every six people, one gets hired using social media.
LinkedIn comes up in the top 5% of all Google searches making it a key site to present your best pro-
Check it out at www.linkedin.com

HOW DO I USE IT?

1 CREATE
Set it up the same way you would a resume, showcasing your education, experience, skills and accomplishments.
You can choose to upload a professional picture to personalize your page and also request written recommendations from past colleagues and professors to CREATE

2 CONNECT
Start by connecting with people you know first.
Expand your connections by searching for company employees and send a personalized, private message to connect. (Do not submit resume or ask for a job during any initial contacts.

3 JOIN
Joining groups gives you inside news from companies of interest to you.
Allows you to connect with professionals sharing similar interests. Use the “advanced search” tool in the members section to find professionals with areas of interest.

Career Fair Notes:
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