

**Westfield State University  
Operating Revenue Budget  
Fiscal Year 2017 and 2016**

	<b>FY2017</b>	<b>FY2016</b>
<b><u>Operating Revenue</u></b>		
State Appropriation	26,825,492	26,034,463
Estimated Performance Based Funding	220,000	600,000
State Tuition Retention	3,300,000	3,300,000
General Fee	28,339,304	27,143,865
Technology Fee	6,995,200	7,200,000
Capital Improvement Fee	437,200	450,000
Nursing Fee	159,000	125,080
DGCE Fees (technology/capital planning)	250,000	250,000
Food Service Commissions	-	1,672,300
Dunkin' Donuts & Vending Commissions	120,000	-
Bookstore Commissions	216,500	209,000
Parking Revenues	250,000	250,000
Interest Earnings	310,000	310,000
Wellness Center Fees	550,000	570,000
Cable TV Fee	463,250	455,000
Phone Service Fee	272,500	270,000
Res Life Dorm Fee	272,500	-
Other Fees	558,000	553,000
<b>Total University Operating Revenue</b>	<b>\$69,538,946</b>	<b>\$69,392,708</b>
<b><u>Associated Operations</u></b>		
DGCE Tuition and Fees	9,537,699	8,663,446
Residential Life (MSCBA)	20,809,190	19,735,599
Dining Services	11,075,000	-
Student Government Association	451,572	440,024
<b>Total Associated Operations</b>	<b>\$41,873,461</b>	<b>\$28,839,069</b>
<b><u>Other</u></b>		
Projected Net Revenue from DGCE	\$2,416,441	\$1,819,689
<b>Total Operating, Associated Operations Revenue and Other</b>	<b>\$113,828,848</b>	<b>\$100,051,466</b>
<b><u>Rollovers</u></b>		
Rollover of FY16 Anticipated Surplus for Capital Projects	\$2,500,000	-
<b>Total Rollover /Reserve</b>	<b>\$2,500,000</b>	<b>\$-</b>
<b>Total Revenues and Rollovers</b>	<b>\$116,328,848</b>	<b>\$100,051,466</b>

General, Technology, and Capital Improvement fees calculated using average enrollment of 4,372

Residential Life fees calculated using average number of resident students of 2,725

General Fee increase of \$450

Other fee revenue includes: Admissions application fees, late payment fees, installment plan fees and various other fees

**Westfield State University  
Operating Expense Budget  
Fiscal Year 2017 and 2016**

		<b>FY2017</b>	<b>FY2016</b>
Academic Affairs	Personnel	\$ 25,984,780	\$ 24,909,614
	Operations	7,610,029	7,610,029
		<u>\$ 33,594,809</u>	<u>\$ 32,519,643</u>
Administration & Finance	Personnel	\$ 6,701,667	\$ 6,467,902
	Operations	7,014,009	6,779,455
		<u>\$ 13,715,676</u>	<u>\$ 13,247,357</u>
Student Affairs	Personnel	\$ 4,687,206	\$ 4,465,554
	Operations	1,621,714	1,621,714
		<u>\$ 6,308,920</u>	<u>\$ 6,087,268</u>
Enrollment Management (Including Financial Aid)	Personnel	\$ 1,284,829	\$ 1,253,140
	Operations	259,953	259,953
	Scholarships	2,537,975	2,401,725
		<u>\$ 4,082,757</u>	<u>\$ 3,914,818</u>
Alumni, Advancement & University Relations	Personnel	\$ 995,716	\$ 946,905
	Operations	397,878	397,878
		<u>\$ 1,393,594</u>	<u>\$ 1,344,783</u>
Presidents Office	Personnel	\$ 1,848,475	\$ 1,905,103
	Operations	1,118,815	1,118,815
		<u>\$ 2,967,290</u>	<u>\$ 3,023,918</u>
Payroll Reserve Fringe	Personnel	\$ 299,401	\$ 295,401
	Fringe	\$ 5,931,789	\$ 5,043,316
	Personnel Total	\$ 41,802,074	\$ 40,243,619
	Fringe Total	5,931,789	5,043,316
	Operations Total	18,022,398	17,787,844
	Scholarships Total	2,537,975	2,401,725
	<b>Total Operating Expense</b>	<u><b>\$ 68,294,236</b></u>	<u><b>\$ 65,476,504</b></u>
<b>Other Expense</b>			
Annual Debt/Lease payments		2,386,276	2,351,138
University Hall Contribution		150,000	150,000
Capital Projects		5,520,677	3,020,677
Operating Contingency		500,000	214,078
<b>Total Other Expense</b>		<u><b>\$ 8,556,953</b></u>	<u><b>\$ 5,735,893</b></u>
<b>Total University Expense</b>		<u><b>\$ 76,851,189</b></u>	<u><b>\$ 71,212,397</b></u>
<b>Associated Operations Expenses</b>			
DGCE		\$ 9,537,699	\$ 8,663,446
Residential Life (MSCBA)		20,809,190	19,735,599
Dining Services		8,675,000	-
Student Government Association		451,572	440,024
<b>Total Associated Operations Expenses</b>		<u><b>\$ 39,473,461</b></u>	<u><b>\$ 28,839,069</b></u>
<b>Total Budget</b>		<u><b>\$ 116,324,650</b></u>	<u><b>\$ 100,051,466</b></u>