



## Board of Trustees

### Advancement & Enrollment Management Committee

8:30 AM  
December 11, 2019  
President's Boardroom

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|---|--------------------------|
| <b>1. Call to Order</b>   | Trustee Martinez-Alvarez |
| <b>2. Approval of Minutes</b><br>October 10, 2019                 | Trustee Martinez-Alvarez |
| <b>3. Items for Discussion</b><br>Draft Case for Support-Feedback | Erica Broman             |
| <b>4. Items for Action</b><br>Motion: Staff Emeriti               | Erica Broman             |
| <b>5. Items for Information</b>                                   |                          |
| a. Marts & Lundy benchmarks on adding staff vs. fundraising       | Erica Broman             |
| b. Faculty/Staff Appeal   | Erica Broman             |
| c. Board Appeal   | Erica Broman             |
| d. Institutional Advancement Dashboard                            | Erica Broman             |
| e. Admission Projections  | Dan Forster              |
| f. Financial Aid Packaging  | Dan Forster              |