| | | | | | | | FY22 Provisional | FY21 Budget vs FY22 Final | | |
|-------------------------------------|-------------|-------------|------------------|-------------|-------------------|-------------------------------------|-------------------------------------|-----------------------------------|-------|--|
| | FY21 Budget | | FY22 Provisional | | FY22 Final Budget | | vs. Final Budget \$ Change B/(W) | Budget Year over Year % Variance | | |
| | • | 111 200,000 | • | Budget | | · · · · · · · · · · · · · · · · · · | 7 cge 2/(55/ | \$ Change B/(W) | / | |
| Revenue: | | | | | | | | | | |
| State Appropriation | \$ | 26,264,556 | \$ | 31,486,477 | \$ | 31,988,905 | \$ 502,429 | 5,724,350 | 22% | |
| Total Tuition/Fee Revenue | | 40,121,046 | | 36,097,586 | | 36,100,094 | 2,508 | (4,020,952) | -10% | |
| Other Revenue | | 2,721,655 | | 2,563,283 | | 2,645,783 | 82,500 | (75,872) | -3% | |
| CGCE | | 11,809,587 | | 12,024,757 | | 12,024,757 | - | 215,170 | 2% | |
| Residential Life | | 9,692,044 | | 14,088,971 | | 14,659,945 | 570,974 | 4,967,901 | 51% | |
| Dining Services | | 5,197,401 | | 7,967,013 | | 8,799,412 | 832,398 | 3,602,010 | 69% | |
| Foundation | | 445,000 | | 839,000 | | 839,000 | - | 394,000 | 89% | |
| Grant Revenue | | 1,591,550 | | 1,535,937 | | 1,535,937 | - | (55,613) | -3% | |
| HEERF Grant | | | | 3,098,966 | | 3,667,966 | 569,000 | 3,667,966 | | |
| Total Revenue | \$ | 97,842,838 | \$ | 109,701,989 | \$ | 112,261,799 | \$ 2,559,809 | 14,418,961 | 15% | |
| Expense: | | | | | | | | | | |
| Compensation | \$ | 42,004,728 | \$ | 43,996,923 | \$ | 43,040,061 | \$ 956,863 | (1,035,333) | -2% | |
| Fringe | | 6,708,569 | · | 5,613,998 | | 5,043,794 | 570,204 | 1,664,775 | 25% | |
| Department Operations | | 13,910,512 | | 16,864,724 | | 16,912,766 | (48,042) | (3,002,254) | -22% | |
| Strategic Investments | | 370,685 | | 351,581 | | 351,581 | - | 19,104 | 5% | |
| Financial Aid | | 3,820,771 | | 4,296,713 | | 4,299,221 | (2,508) | · | -13% | |
| Debt Service | | 1,029,231 | | 2,099,258 | | 2,099,258 | - | (1,070,027) | -104% | |
| Contingency | | 425,000 | | 650,000 | | 650,000 | - | (225,000) | -53% | |
| Capital Investments | | 2,301,200 | | 2,575,000 | | 2,575,000 | - | (273,800) | | |
| CGCE | | 8,571,068 | | 9,068,566 | | 8,768,566 | 300,000 | (197,498) | | |
| Residential Life | | 12,144,594 | | 16,749,916 | | 16,270,859 | 479,057 | (4,126,265) | | |
| Dining Services | | 7,113,002 | | 6,845,260 | | 7,677,659 | (832,398) | , | | |
| All Other | | 4,646,036 | | 4,577,129 | | 4,610,169 | (33,040) | 35,867 | 1% | |
| HEERF Expenses | | | | 3,098,966 | | 3,667,966 | (569,000) | (3,667,966) | | |
| UEAAC Savings ⁽¹⁾ | | | | (2,055,750) | | (1,886,114) | (169,636) | 1,886,114 | | |
| Total Expense | \$ | 103,045,397 | \$ | 114,732,284 | \$ | 114,080,785 | \$ 651,499 | (11,035,388) | -11% | |
| Unadjusted Net Profit/(Loss) | \$ | (5,202,559) | | (5,030,295) | | (1,818,986) | | 3,383,572 | -65% | |
| Revised Structural Deficit | | | | | | (2,883,584) | | | | |
| Net Profit/(Loss) | | (5,202,559) | | (5,030,295) | | (4,702,570) | 3,211,309 | 3,383,572 | -65% | |
| Reserve Funding: | | | | | | | | | | |
| Planned Use of Reserves | \$ | 3,205,745 | \$ | 892,916 | \$ | 950,958 | \$ 58,042 | \$ (2,254,787) | -70% | |
| Capital Rollover | \$ | 1,654,368 | \$ | 965,984 | \$ | 868,028 | \$ (97,956) | | | |
| Total Use of Reserves | \$ | 4,860,113 | \$ | 1,858,900 | \$ | 1,818,986 | \$ (39,914) | , , , | | |
| Temporary Structural Deficit Offset | Ţ | .,000,113 | Y | 1,030,300 | \$ | 2,883,584 | (33,314) | (3,041,127) | 03/0 | |
| Adjusted Surplus/(Deficit) | | (342,446) | | (3,171,395) | | - | 3,171,395 | 342,445 | | |

Note:

¹⁾ UEAAC budgeted net savings is \$1,886,114 + \$300,000, which is not reflected in the line total, because \$300k is recorded as a transfer from CGCE; total savings is \$2,186,114

Westfield State University FY22 Detailed Budget by Trust Fund

FY22 October Budget

| | | | | | | | | | FY22 |
|-------------------------------------|-------------|------------------|--------------|---------------------|---------------|-------------|-----------|-------------|--------------|
| | Operating | HEERF III Covid- | | Capital | | Residential | Dining | Other | Provisional |
| | Budget | 19 Grant | Grants | Project Fund | CGCE | Life | Services | Trust Funds | Budget |
| Revenue | | | | | | | | | |
| Scholarship Allowance | | | (10,690,448) | | | | | | (10,690,448) |
| Tuition and Fees | 36,100,094 | | , , , , | | 12,024,757 | | | 75,000 | 48,199,851 |
| Federal Grants and Contracts | | 3,667,966 | 8,718,385 | | | | | | 12,386,351 |
| State Grants and Contracts | | | 3,355,000 | | | | | | 3,355,000 |
| Private Grants and Contracts | | | 153,000 | | | | | 120,000 | 273,000 |
| Residence Fees | | | | | | 14,435,225 | | | 14,435,225 |
| Dining Fees | | | | | | | 8,799,412 | | 8,799,412 |
| Other Operating Revenues | 1,142,535 | | | | | 184,720 | | 649,795 | 1,977,050 |
| Commissions | 333,453 | | | | | 40,000 | | | 373,453 |
| State General Appropriations | 31,988,905 | | | | | | | | 31,988,905 |
| Foundation Support | 839,000 | | | | | | | | 839,000 |
| Investment Income | 325,000 | | | | | | | | 325,000 |
| Total Revenue | 70,728,987 | 3,667,966 | 1,535,937 | - | 12,024,757 | 14,659,945 | 8,799,412 | 844,795 | 112,261,799 |
| | | | | | | | | | |
| <u>Expenses</u> | | | | | | | | | |
| Personnel | 43,040,061 | | 288,000 | | 3,522,436 | 2,202,210 | 2,350,342 | 76,618 | 51,479,666 |
| Fringe Benefits | 5,043,794 | | 114,320 | | 1,454,415 | 866,605 | 955,585 | 33,487 | 8,468,205 |
| Operations | 15,118,693 | | 965,617 | | 3,716,715 | 2,175,252 | 3,835,965 | 1,208,787 | 27,021,029 |
| Strategic Investments | 351,581 | | | | | | | | 351,581 |
| Utilities | 2,370,619 | | | | | 1,685,860 | | | 4,056,479 |
| Debt Payments | 2,099,258 | | | | | | 312,774 | | 2,412,031 |
| Operating Contingency | 650,000 | | | | | | 222,993 | 95,767 | 968,760 |
| Capital Projects | | | | 3,443,028 | | | - | | 3,443,028 |
| Scholarships | 4,299,221 | | 168,000 | | 75,000 | 98,390 | - | 65,000 | 4,705,611 |
| Transfers | (1,648,835) |) | 100,784 | (2,575,000) | 3,256,191 | (254,893) | 1,121,753 | | - |
| MSCBA Assessment | | | | | | 9,392,542 | | | 9,392,542 |
| HEERF Grant Covid Expenses | 44.000.44.4 | 3,667,966 | | | | | | | 3,667,966 |
| UEAAC Savings | (1,886,114) | · | 4 606 704 | 0.50.000 | 12 22 1 7 7 7 | 16.165.066 | 0.700.440 | 4 470 650 | (1,886,114) |
| Total Expense and transfers | 69,438,277 | 3,667,966 | 1,636,721 | 868,028 | 12,024,757 | 16,165,966 | 8,799,412 | 1,479,658 | 114,080,785 |
| Not Devenue ever Evrence | 1 200 710 | | (100.794) | (969,039) | | (1 506 021) | | (624.962) | (1 010 006) |
| Net Revenue over Expense | 1,290,710 | | (100,784) | (868,028) | <u>-</u> | (1,506,021) | <u>-</u> | (634,863) | (1,818,986) |
| Planned Use of Reserves | 215,310 | | 100,784 | | | | _ | 634,863 | 950,958 |
| Capital Rollover | 213,310 | | 100,704 | 868,028 | | | | 054,005 | 868,028 |
| Total Use of Reserves | 215,310 | | 100,784 | 868,028 | _ | _ | _ | 634,863 | 1,818,986 |
| _ | | | 200,701 | 300,020 | | | | | |
| Net Surplus/(Loss) | 1,506,021 | | _ | _ | _ | (1,506,021) | _ | _ | (0) |

Notes:

- 1. Other Operating Revenues consist of parking revenues, application fees, phone fee, non-credit program revenue and other miscellaneous fees
- 2. Transfers represent the movement of cash from one trust fund to another
- 3. Planned Use of Reserves may require immaterial adjustments due to year end account validation.